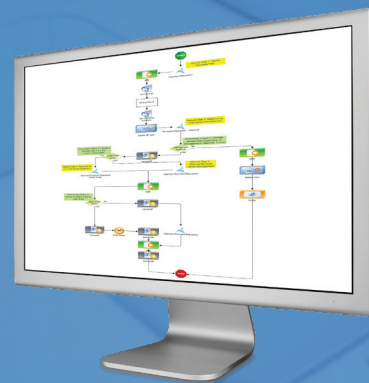


*“Ascentn’s AgilePoint has enabled us to significantly improve our paper-based business processes, while at the same time meeting our compliance requirements.”*

*-Roger Killick, IT Manager, Siemens Standard Drives, Congleton*



## SIEMENS

Siemens Standard Drives, located in the North West of the United Kingdom, is an award-winning manufacturing business in the Drives Technology Division of Siemens; Industry Sector. A high volume manufacturer, Siemens Standard Drives makes heavy use of LEAN principles to ensure optimum efficiency and value added processes.



Ascentn has developed the first comprehensive BPM solution for the Microsoft platform. Ascentn’s deep enterprise experience and its utilization of the latest Microsoft technology enable it to provide the first secure, reliable, scalable, and affordable BPMS solution on the market. Ascentn’s solution is designed to enable business users to quickly implement and deploy cross-functional and cross-organizational business processes in the form of process-based applications, all while in an easy-to-use process-modeling environment running on their desktops using reusable business activity modules and executable functional parts built by IT.

### The Challenge

Roger Killick, IT Manager at Siemens Standard Drives, described the problem they had. “Over recent years, we have very successfully applied the principles of ‘LEAN’ to the manufacturing processes, reducing costs, increasing efficiency and thereby adding significantly to the bottom line. There was a business need to apply the same principles to other, in general office-based, processes within the business. With a highly mobile management team, we also had a need to bring the process to the user, rather than the user to the process; in other words, reduce the paper-work waiting in employees’ post trays for their signature, while at the same time ensuring that the Siemens compliance requirements are met at all times”.

Based on these requirements, Siemens in Congleton looked for a solution that would also fit in with their largely Microsoft based infrastructure, including Microsoft Office SharePoint Server, custom .NET applications and their well developed PKI systems, to allow the use of digital signatures within the processes. Having evaluated several other products, Siemens chose AgilePoint from Ascentn, together with AchieveForms from Firmstep as a web-based forms engine.

“AgilePoint was the exact product we needed, fitting in with our existing infrastructure and platforms, as well as integrating well with our chosen forms package, AchieveForms” said Killick. “With the vast array of AgileParts, we are able to implement our processes using AgilePoint ‘out of the box’, but still have the ability to develop our own custom functionality, if required.”

The resulting system, WASP, (Workflow Automated Signature Protocol) is now embedded in the business and is being used to improve and automate an increasing number of business processes.

Killick concluded by saying “The key benefits we are now seeing from the use of AgilePoint is the removal of paper from an increasing number of processes, with the associated factors of significantly reduced process times, full accountability, traceability and the removal of geographic boundaries and limitations of the former paper based processes.”